

HILTI PARK

USSSA 2001-2026 Executive Research Summary

City of Tulsa Public Athletic Facility
12148 E. 51st St. • Tulsa, Oklahoma 74146



Hilti Park physical-condition documentation supplied with the research package.

Research Scope: USSSA tournament activity, team participation, team-entry fees, tournament-host concentration, modeled event economics, facility infrastructure, and the distinction between City ownership, reservation administration, user groups, and tournament hosts.

Executive Overview

Hilti Park is a City of Tulsa youth baseball and softball facility at 12148 E. 51st St. in Tulsa. The supplied facility research describes it as a **15-field sports complex** used for youth league play, tournaments, team practices, and tournament rentals. The same source states that Hilti Baseball Fields are managed for reservations by **The Diamonds at LaFortune** and describes the facility as operating in coordination with Tulsa Parks and local user groups such as Tulsa Little League.

The USSSA research package reconstructs a substantial baseball tournament footprint. Facility-level graphics indicate approximately **4,800 tournament team entries** and roughly **\$1.02 million in identified team-entry fees**. The sport graphic attributes the identified USSSA entry-fee activity to baseball.

The aggregate graphics are labeled 2001-2026, but the annual chart does not show continuous activity through 2026. Visible bars are concentrated in **2003-2007 and 2011-2022**. No visible annual bars appear for 2008-2010 or 2023-2026. The report therefore distinguishes the database research scope from years in which the annual chart visibly records Hilti Park activity.

Metric	Approx. Value	Treatment
Team entries	4,800	Calculated / graph-derived
Team-entry fees	\$1.02M	Strongest transactional benchmark
Gate	\$1.75M	Modeled
Concessions	\$0.88M	Modeled
Umpire fees	\$0.73M	Modeled
Event income	\$3.65M	Modeled
Event net	\$2.83M	Modeled
Economic impact	\$2.28M	Modeled

Methodological caution: Gate, concession, umpire, event-income, event-net, and economic-impact figures are modeled research measures unless independently corroborated by primary accounting records.

I. Facility Identity, Ownership, and Use

The facility research identifies Hilti Park as a 15-field youth baseball and softball complex that hosts league play and tournaments and makes fields available for team practices and tournament rentals. Photographs show multiple fenced diamonds, extensive lighting, paved pedestrian access, parking, accessible parking spaces, utility/storage structures, and open areas surrounding the playing fields. The photographs document infrastructure and condition, but do not establish construction dates, capital cost, maintenance expenditures, or responsibility for individual improvements.

II. Management, Reservations, and User-Group Structure

The supplied research requires a careful distinction among ownership, management, reservations, user groups, tournament hosts, and actual financial recipients. The source states that Hilti Baseball Fields are managed by The Diamonds at LaFortune for reservations and also describes coordination with Tulsa Parks and local groups such as Tulsa Little League. These statements support a public-facility/user-group structure; they do not establish private ownership or prove which entity received particular categories of tournament revenue.

III. USSSA Tournament Activity and Team Participation

The Team Count graph reflects approximately **4,800 USSSA tournament team entries**. This is not necessarily 4,800 unique teams because the same organization may participate in multiple events, age divisions, seasons, or years. The Sport graph attributes essentially all identified USSSA team-entry-fee activity at Hilti Park to **baseball**.

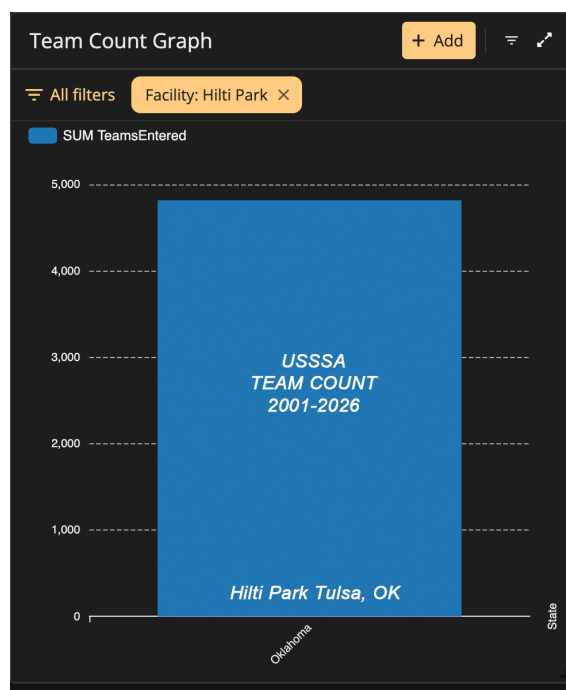


Figure 1. Aggregate USSSA team entries associated with Hilti Park.

IV. Annual Team-Entry-Fee History

The annual graph is the principal longitudinal exhibit. Graph-derived values appear to be approximately \$63,000 in 2003, \$54,000 in 2004, \$19,000 in 2005, \$30,000 in 2006, \$8,000 in 2007, \$66,000 in 2011, \$96,000 in 2012, roughly \$93,000-\$95,000 in each of 2013-2015, \$85,000 in 2016, \$60,000 in 2017, \$32,000 in 2018, \$86,000 in 2019, \$69,000 in 2020, \$52,000 in 2021, and about \$15,000 in 2022. These are visual approximations; exact annual amounts should be controlled by the event-level dataset.

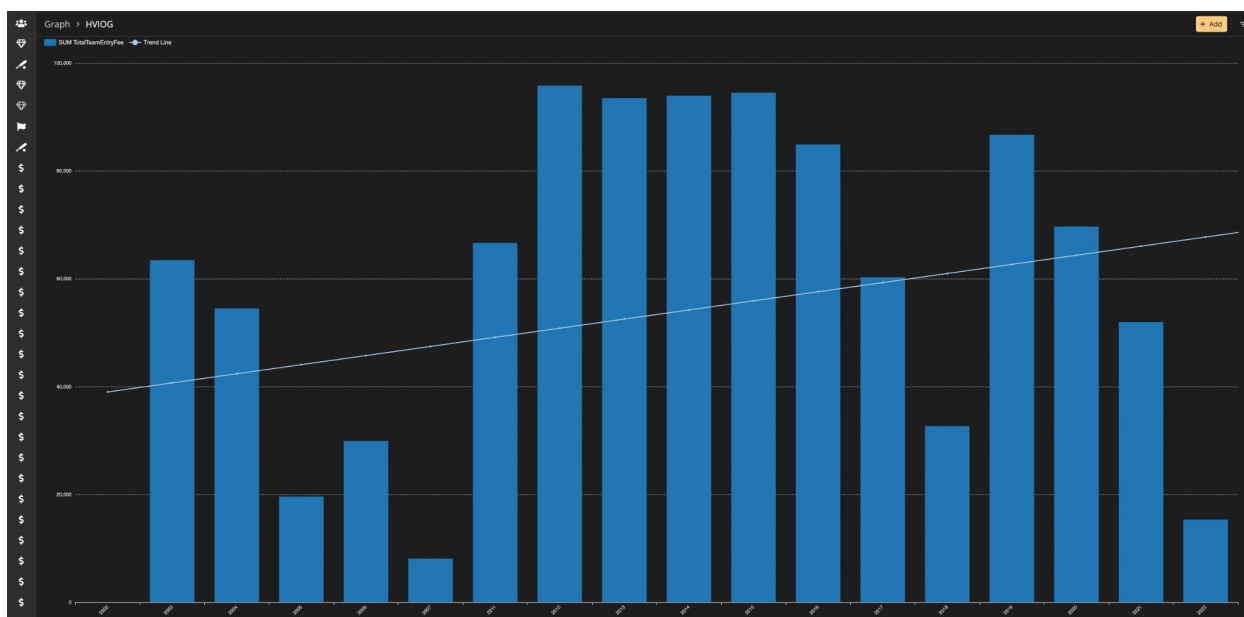


Figure 2. Annual Hilti Park USSSA team-entry-fee history. Visible activity is concentrated in 2003-2007 and 2011-2022.

V. Aggregate Team-Entry Fees

The Season Team Entry Fee graph reflects approximately **\$1.02 million** in cumulative USSSA team-entry fees. Because team-entry fees can be connected to identifiable events, participating teams, and published event pricing, this is the strongest financial benchmark in the facility-specific research. It should not automatically be characterized as revenue received by the City, a user group, USSSA, or any tournament director.

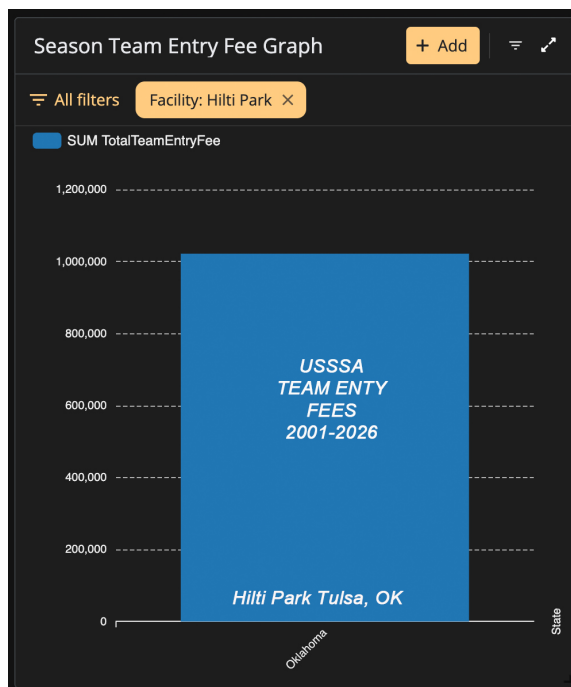


Figure 3. Aggregate identified USSSA team-entry fees.

VI. Tournament Host / Director Concentration

The Event Host graph identifies Brad Mueller, Bryan Nolen, Lynn Gibson, Marie Gassaway, Matt Barnard, Rick Glasser, Ted Cox, and Travis Kelly. **Marie Gassaway is the dominant displayed category**, visually associated with approximately \$645,000 in team-entry fees - roughly 63% of the approximately \$1.02 million facility total. This is a concentration finding, not proof that the named host personally received or retained that amount.

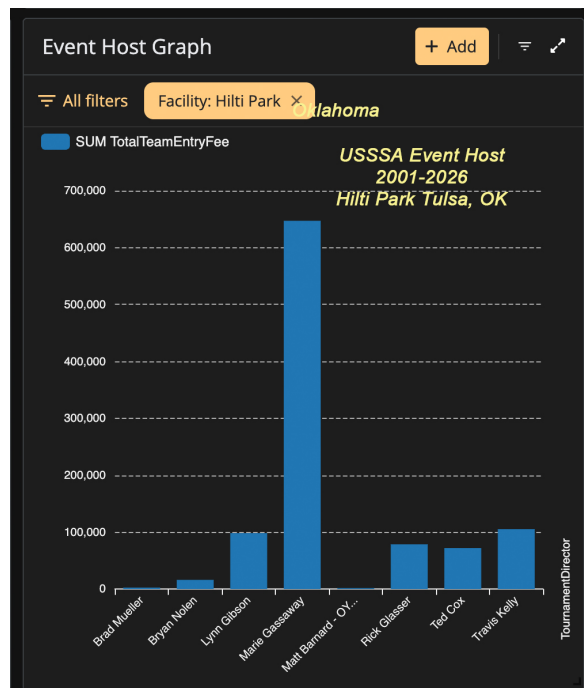


Figure 4. Event-host / tournament-director distribution.

VII. Modeled Gate Activity

The Gate Fee graph reflects approximately **\$1.75 million** in modeled USSSA gate activity. The figure should not be treated as documented gate receipts unless corroborated by admission reports, cash-control records, deposits, tournament settlements, or municipal remittances.

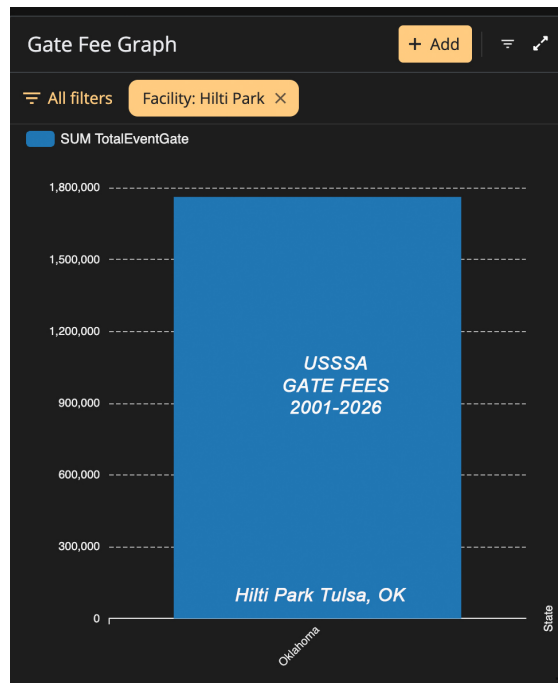


Figure 5. Modeled gate activity.

VIII. Modeled Concession Activity

The Concession graph estimates approximately **\$880,000** in tournament-related concession activity. This measure is useful for reconstructing the ancillary tournament economy but should not be represented as audited concession revenue.

IX. Umpire Compensation and Event Labor

The Umpire graph reflects approximately **\$730,000** in modeled umpire fees. Umpire compensation represents a significant event expense and secondary labor component, but the modeled total is not a substitute for actual umpire assignments, pay sheets, or disbursement records.

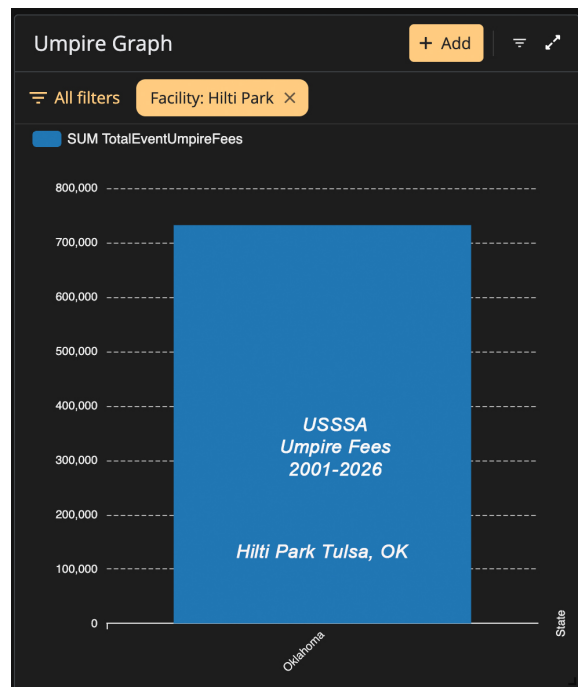


Figure 6. Modeled umpire fees.

X. Event Income and Event Net

The Event Income graph reflects approximately **\$3.6-\$3.7 million** in estimated cumulative event income, while the Event Net graph reflects approximately **\$2.8 million** in modeled net event activity. Neither measure establishes taxable income, nonprofit surplus, personal profit, or municipal revenue. Those determinations require primary accounting evidence.

XI. Modeled Economic Impact

The Economic Impact graph reflects approximately **\$2.3 million** in modeled broader economic activity. Tournament-driven impact may include lodging, restaurants, fuel, retail, transportation, and other visitor expenditures. This is an analytical estimate, not proof of actual local business receipts or tax collections.

XII. Physical-Condition Documentation

The four supplied field photographs provide a contemporary visual record of Hilti Park. They show lighted fenced diamonds, grass playing areas, pedestrian routes, accessible parking, parking lots, storage/utility structures, and areas of vegetation around the complex. The images should be treated as condition documentation from the date photographed, not as proof of historical condition across the entire 2001-2026 research period.



Figure 7. Hilti Park field and open-space documentation.



Figure 8. Lighting, fencing, paved access, and surrounding facility conditions.

XIII. Research Integrity and Attribution Standard

- **Documented / source-derived:** facility address; 15-field description; baseball/softball use; league, tournament and rental use; reservation-management statement; coordination with Tulsa Parks/local user groups; supplied facility photographs.
- **Calculated / graph-derived:** cumulative team-entry fees, team entries, annual comparisons, sport distribution, and host/director concentration.
- **Modeled / estimated:** gate activity, concessions, umpire fees where not directly documented, event income, event net, and economic impact.
- **Attribution limitation:** association with a facility, management structure, user group, or tournament host does not establish the ultimate recipient or beneficial owner of event revenues.

XIV. Principal Findings

1. Hilti Park is documented as a City of Tulsa public youth baseball and softball complex with 15 fields.
2. The supplied facility source identifies The Diamonds at LaFortune in the reservation-management role and also describes coordination with Tulsa Parks and local user groups such as Tulsa Little League.
3. The USSSA dataset identifies approximately 4,800 tournament team entries and approximately \$1.02 million in team-entry fees.
4. The identified USSSA entry-fee activity is baseball.
5. The annual chart does not show continuous Hilti Park activity across 2001-2026; visible bars are concentrated in 2003-2007 and 2011-2022.
6. The strongest visible annual period is 2012-2015, with annual team-entry fees near the mid-\$90,000 range.
7. Marie Gassaway is the dominant event-host category, associated graphically with roughly \$645,000, or about 63% of identified team-entry fees; this is not proof of personal receipt or profit.
8. Modeled ancillary activity is substantial: roughly \$1.75M gate, \$0.88M concessions, \$0.73M umpire fees, \$3.65M event income, \$2.83M event net, and \$2.28M economic impact.
9. The absence of visible annual bars after 2022 warrants further investigation into whether USSSA activity ceased, moved, was reclassified, or is absent from the underlying facility dataset.

XV. Public Records Needed for the Next Phase

- City of Tulsa leases, licenses, operating agreements, MOUs, or facility-use agreements governing Hilti Park.
- Agreements or records defining the role of The Diamonds at LaFortune in reservations, management, maintenance, or revenue collection.
- Records defining Tulsa Little League or other user-group rights and responsibilities at Hilti Park.
- USSSA tournament facility-use agreements and event-host contracts.
- Records identifying who collected and retained team-entry fees, gate admissions, and concession revenue.
- Facility rental rates, field-use fees, lighting charges, maintenance charges, and revenue-sharing provisions.
- Annual financial reports or remittances provided to the City by managing or user-group entities.
- Maintenance, capital-improvement, utility, insurance, and security responsibilities.
- Records explaining the apparent absence of visible Hilti Park USSSA team-entry-fee activity in 2008-2010 and after 2022.
- Event-level records sufficient to reconcile the approximately \$645,000 host concentration associated with the Marie Gassaway category.

XVI. Conclusion

Hilti Park represents a significant City of Tulsa public youth-sports asset and a substantial historical USSSA baseball tournament location. The research package identifies approximately 4,800 team entries and roughly \$1.02 million in team-entry fees, with a particularly strong tournament period from 2011 through the late 2010s.

The most significant structural finding is that public ownership, reservation management, user-group participation, tournament-host identity, and actual financial receipt are separate questions. The available evidence identifies roles and economic associations, but it does not establish that any particular organization or individual received every dollar modeled or associated with the facility.

The host-concentration finding and the discontinuities in the annual activity record provide clear priorities for the next phase of public-records and event-level financial research. The appropriate policy question is how a publicly owned athletic

complex was scheduled, managed, monetized, maintained, and used over time - and how tournament-generated economic activity was distributed among the public facility, managing organizations, user groups, tournament operators, officials, and the surrounding community.

Research Note: This executive summary distinguishes source-derived facts, graph-derived calculations, and modeled estimates. Modeled financial values are not allegations of wrongdoing and should not be treated as proof of actual revenue receipt, profit, tax liability, nonprofit surplus, or misuse of public resources without corresponding primary evidence.