

GREG CORDELL

USSSA Director Activity Profile & Research Summary

Hidden Valley - Integrity of the Game | Oklahoma USSSA Research Dataset (2001-2026)

\$392,782	2,426	5,162
Calculated Team Entry Fees	Teams	Minimum Games Played
8,887	364	6
Minimum Required Officials	Divisions of Play	Facilities

Executive Summary

The current Greg Cordell activity profile documents \$392,782 in calculated team entry fees associated with 2,426 teams, 5,162 minimum games, 8,887 minimum required officials, and 364 divisions of play. The source dashboard identifies activity across six facilities, three municipalities, and two counties.

Baseball accounts for \$388,057 (98.8%) of calculated team entry fees, while softball accounts for \$4,725 (1.2%). Sand Springs accounts for \$382,311 (97.3%) of the municipality-level total, making the documented activity highly concentrated geographically.

The largest facility concentration is the Sand Springs Softball Complex at \$253,306, followed by the Sand Springs Baseball Complex at \$69,072 and Sand Springs Youth Baseball at \$56,363. Together, those three Sand Springs facilities account for \$378,741 of the \$392,782 calculated total.

Research interpretation

These figures describe documented and calculated tournament activity in the research dataset. They are not represented as USSSA-reported aggregate revenue, director income, profit, taxable income, or audited financial statements. The source materials expressly caution that cancellations, refunds, discounts, payment adjustments, and other circumstances may not be independently verifiable from public information.

Activity Profile - Core Findings

Measure	Documented / Calculated	Research Note
Total team entry fees	\$392,782	Calculated from public team participation and posted entry fees
Baseball team entry fees	\$388,057	98.8% of calculated total
Softball team entry fees	\$4,725	1.2% of calculated total
Teams	2,426	Dataset team count
Minimum games played	5,162	Minimum modeled games
Minimum required officials	8,887	Minimum modeled officiating assignments
Divisions of play	364	Director activity profile
Facilities / municipalities / counties	6 / 15 / 2	Geographic footprint
League teams / league entry fees	705 / \$22,277	Shown in facility dashboard

Geographic concentration

Municipality	Calculated Entry Fees	Share
Sand Springs	\$382,311	97.3%
Tulsa	\$5,558	1.4%
Coweta	\$4,913	1.3%

Facility concentration

Facility	Calculated Entry Fees	Share
Sand Springs Softball Complex	\$253,306	64.5%
Sand Springs Baseball Complex	\$69,072	17.6%
Sand Springs Youth Baseball	\$56,363	14.3%
OBrien Park	\$5,558	1.4%
Coweta Sports Complex	\$4,913	1.3%
Jerry Adair Baseball Complex / Sand Springs Youth Baseball	\$3,570	0.9%

County distribution

Tulsa County: \$387,869 (98.7%) | Wagoner County: \$4,913 (1.3%).

Seasonal Activity & Sport Mix

The source facility report shows activity across seasons from 2004 through 2026, with no displayed activity for several intervening seasons. The director summary groups the less recent seasons into an “Others” category of \$214,190; the detailed facility report displays those annual bars individually.

Season	Total Entry Fees	Baseball	Softball
2026	\$1,163	\$1,163	-
2020	\$5,491	\$5,491	-
2019	\$6,887	\$6,887	-
2018	\$31,946	\$27,221*	\$4,725
2017	\$36,086	\$36,086	-
2016	\$34,522	\$34,522	-
2015	\$11,134	\$11,134	-
2014	\$36,160	\$36,160	-
2012	\$15,203	\$15,203	-
Other seasons combined	\$214,190	Shown individually in source chart	-

*The detailed baseball chart displays approximately \$27.22K for 2018; the exact total softball amount is \$4,725 and the exact overall 2018 total is \$31,946.

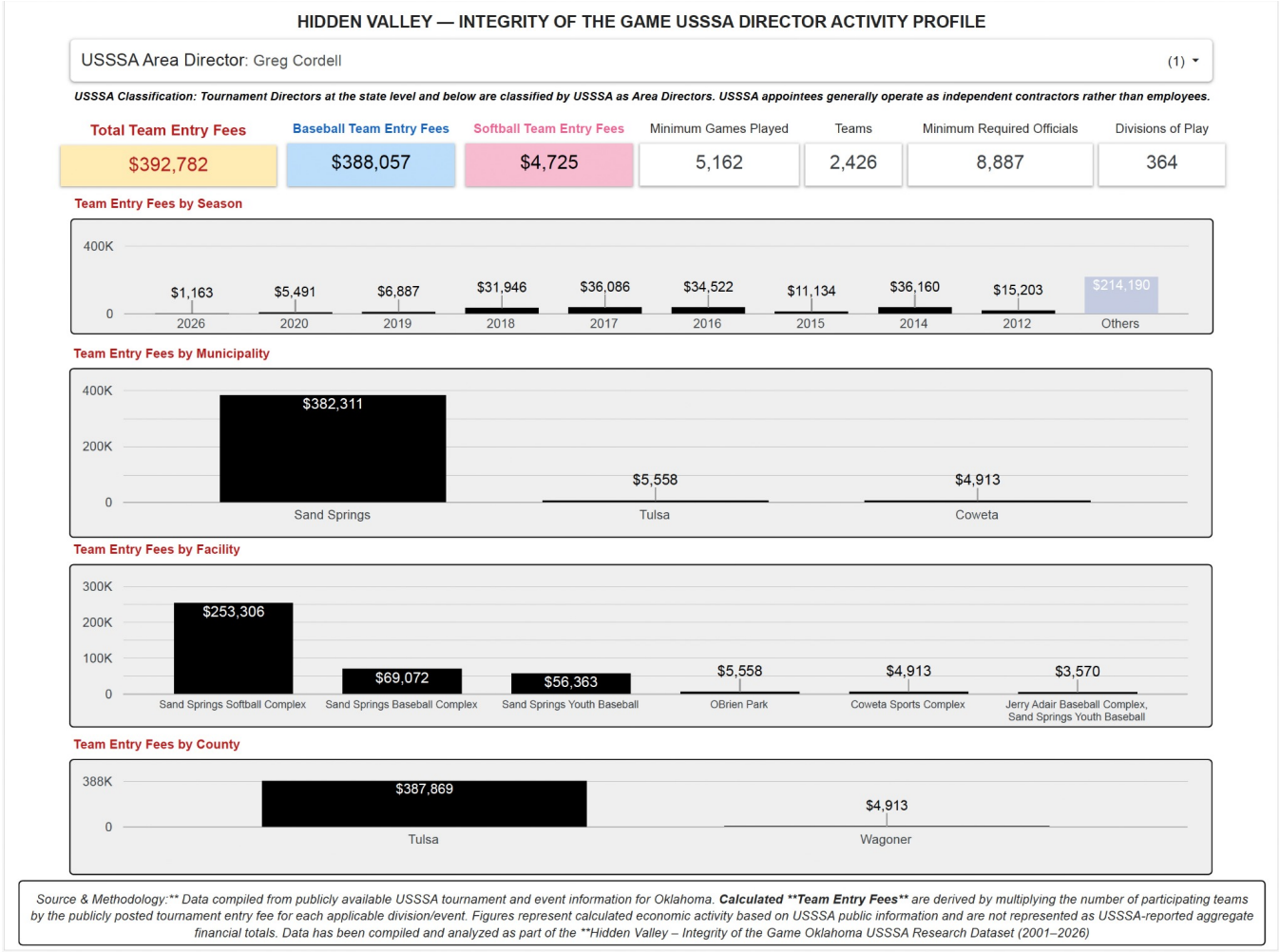
What the expanded dashboards add

The attached graph dashboards extend the activity profile beyond entry fees. They display annual team counts and modeled views for gate fees, concessions, umpire fees, event net, event income, economic impact, event host, facility, municipality, county, and stature. Several annual panels also include trend lines. Because the screenshots do not provide exact underlying values for every modeled series, this summary does not convert those visual bars into unsupported precise dollar totals.

The annual team-count, gate-fee, concession, and umpire panels visually show heavier activity in the earlier and middle portions of the documented period and substantially smaller bars in the most recent displayed seasons. That is a descriptive reading of the supplied graphs, not a causal conclusion.

Source Dashboard - Director Activity Profile

The supplied director report below is retained as a source exhibit so the summary can be checked against the original dashboard presentation.



Methodology, Classification & Limitations

The supplied report states that tournament directors at the state level and below are classified by USSSA as Area Directors and that USSSA appointees generally operate as independent contractors rather than employees. The report's organizational graphic presents an authority flow from USSSA National to State Director, Area Director, Tournament Director, Tournament/Event, and Teams, together with a generalized online-payment and ACH flow.

For this profile, calculated Team Entry Fees are derived by multiplying publicly reported participating teams by the posted entry fee applicable to the corresponding tournament, event, or division. The source report specifically states that these amounts should not be interpreted as USSSA-reported revenue, director income, profit, taxable income, or audited financial statements.

The source also cautions that public records and online data can contain omissions, revisions, errors, cancellations, refunds, discounts, payment adjustments, or other circumstances that cannot be independently verified from publicly available information. Accordingly, this profile is best read as a research activity and economic-footprint summary, not as a determination of ownership, compensation, tax liability, legal liability, or ultimate disposition of tournament proceeds.



Research & Methodology Disclaimer This report is an independent research and analytical publication and is **not affiliated with, endorsed by, sponsored by, or prepared on behalf of USSSA (United States Specialty Sports Association)** or any governmental entity. Information presented in this report was compiled from **publicly available USSSA tournament/event information, USSSA By-Laws, USSSA Director Support Center documentation, public records, and related research materials**. Financial figures identified as **Team Entry Fees** are calculated estimates derived by multiplying publicly reported team participation by the posted entry fee applicable to the corresponding tournament, event, or division. These calculated amounts should **not be interpreted as USSSA-reported revenue, director income, profit, taxable income, or audited financial statements**. The organizational and financial-flow graphics are provided for **research and explanatory purposes** and summarize relationships described in publicly available USSSA materials. They should not be interpreted as establishing ownership of funds, individual compensation, tax liability, legal liability, or the ultimate disposition of tournament proceeds. Every reasonable effort has been made to accurately compile and analyze the underlying information; however, public records and online data may contain omissions, revisions, errors, cancellations, refunds, discounts, payment adjustments, or other circumstances that cannot be independently verified from publicly available information. This report is presented for **research, education, transparency, and public-interest analysis**. Readers should independently review the cited source materials before drawing legal, financial, tax, or regulatory conclusions.