

Gary Gardner

USSSA Director Activity Profile - Executive Research Summary

USSSA Classification	Total Calculated Team Entry Fees	Baseball	Softball
Area Director	\$91,847	\$91,847	\$0
Teams	Divisions	Minimum Games	Minimum Required Officials
337	52	696	1,332

Executive Overview

The Hidden Valley - Integrity of the Game USSSA Director Activity Profile identifies **Gary Gardner** as a **USSSA Area Director**. The report organizes publicly available Oklahoma USSSA activity into a consistent analytical framework covering sport, teams, divisions, minimum games, minimum required officials, seasons, municipalities, counties, facilities, and Calculated Team Entry Fees. The underlying Hidden Valley dataset includes tournament and league activity and forms part of the Oklahoma USSSA Research Dataset (2001-2026).

This document is a USSSA Director Activity Profile, not a revenue, income, compensation, profit, or tax report.

Tournament and League Activity

The Hidden Valley methodology is not limited to tournament play; the broader dataset also contains USSSA league activity. Some league records may identify teams, divisions, dates, directors, facilities, locations, and other operational information while displaying a **\$0.00 Team Entry Fee**.

\$0.00 in Calculated Team Entry Fees does not necessarily mean \$0.00 in documented operational activity. A \$0.00 Team Entry Fee means that the public USSSA information captured did not identify a Team Entry Fee for that record. Additional records would be necessary to determine whether another fee arrangement existed. No unsupported fee is estimated or imputed. The Gary Gardner report itself does not separately quantify tournament-versus-league activity, so that split cannot be determined from this two-page profile.

Calculated Team Entry Fee Methodology

Participating Teams x Publicly Posted Team Entry Fee = Calculated Team Entry Fees. This methodology applies to applicable tournament and league records where a Team Entry Fee is publicly identified.

Calculated Team Entry Fees are analytical measurements derived from public USSSA information. They are not USSSA-reported aggregate revenue, director income, personal compensation, profit, taxable income, net proceeds, or audited financial statements. The **\$91,847** displayed in this profile does not establish that Gary Gardner personally received \$91,847.

Page 1 - Sport and Operational Activity

Page 1 reports **\$91,847 in total Calculated Team Entry Fees**. The entire displayed calculated amount is categorized as **baseball - \$91,847**, while softball displays **\$0**. The \$0 softball figure should not automatically be interpreted as proof that no softball operational activity existed, because underlying records can report a \$0.00 Team Entry Fee; the two-page report does not separately establish that issue.

The profile identifies **337 teams**, **52 divisions of play**, **696 minimum games played**, and **1,332 minimum required officials**. These operational measures describe the scale represented in the underlying records separately from the Calculated Team Entry Fee measurement.

Calculated Team Entry Fees by Season

Season	Calculated Team Entry Fees
2012	\$52,587
2011	\$39,260

2012 at \$52,587 is the largest displayed season, representing approximately 57.3% of the \$91,847 total. The report also displays **2011 at \$39,260**. The difference between the two displayed seasons is \$13,327.

This chart measures Calculated Team Entry Fees by season, not necessarily every form of operational activity occurring during those years. Any \$0.00-fee tournament or league activity could contribute to operational measures without increasing these season-level dollar totals.

Municipality and County Concentration

Dimension	Geographic Association	Calculated Team Entry Fees
Municipality	Stillwater	\$91,847
County	Payne	\$91,847

100% of the displayed \$91,847 is associated with **Stillwater** at the municipality level and **Payne County** at the county level. These amounts identify geographic associations in the applicable USSSA records and should not be characterized as municipal or county revenue.

Facility Analysis

Facility / Facility Combination	Calculated Team Entry Fees
Airport East; Airport West; Babcock Park	\$52,587
Whittenberg Park	\$39,260

Page 1 displays two facility classifications. **Airport East; Airport West; Babcock Park - \$52,587** is a **multi-facility grouping**. The \$52,587 represents one pool of Calculated Team Entry Fee activity associated with event records identifying that three-facility configuration. It should **not** be interpreted as \$52,587 independently attributable to Airport East, plus \$52,587 to Airport West, plus another \$52,587 to Babcock Park.

Whittenberg Park - \$39,260 is a **single-facility grouping**, representing Calculated Team Entry Fee activity associated with records identifying Whittenberg Park without another facility appearing in that particular facility category.

The report does not establish how the \$52,587 multi-facility amount was allocated among Airport East, Airport West, and Babcock Park, nor does it establish whether one site functioned as a primary location and another as overflow or satellite space. Those matters require independent supporting documentation.

The facility chart does not establish facility rental payments, revenue sharing, facility income, allocation of Team Entry Fees, distributions, net proceeds, or subsequent disposition of event funds.

Page 2 - USSSA Organizational and Financial Structure

Page 2 is a contextual infographic rather than an additional Gary Gardner-specific financial calculation. It depicts the organizational authority flow as **USSSA National -> State Director -> Area Director -> Tournament Director -> Tournament/Event -> Teams**.

The infographic describes USSSA National as establishing rules, policies, and procedures and appointing State Directors. State Directors administer the USSSA program within the state, approve events, and oversee Area Directors. Area Directors are depicted as USSSA appointees/independent contractors operating within the jurisdiction defined by the State Director and ensuring compliance with USSSA requirements. Tournament Directors manage sanctioned events, while tournament/event records encompass divisions, entry fees, and teams.

Page 2 reiterates the classification statement that Tournament Directors at the state level and below are classified by USSSA as Area Directors and that USSSA appointees generally operate as independent contractors rather than employees.

Applicable Online Payment Pathway

The financial-flow portion of Page 2 depicts an applicable pathway as **Teams -> USSSA Online Payment System -> USSSA -> ACH Transfer -> Event/Fiscal Director -> Tournament Operations**.

The graphic states that teams may pay tournament entry fees during registration; USSSA documentation describes online event-payment processing through its platform; applicable online event payments are processed through USSSA's payment system; and USSSA documentation describes event funds being transmitted to the applicable director through ACH.

The report does **not** establish that every tournament or league payment associated with Gary Gardner necessarily followed this pathway. The diagram summarizes USSSA documentation concerning applicable online event-payment processing rather than tracing a particular Gary Gardner transaction.

Critical evidentiary limitation: Page 2 expressly states that the subsequent disposition of event funds is not determined by the dataset unless independently documented. The infographic does not establish ownership of funds, individual compensation, tax liability, legal liability, expenses, profit, or ultimate disposition of tournament proceeds.

What the Profile Establishes - and What It Does Not

Publicly Documented Activity: Gary Gardner's displayed Area Director classification; teams, divisions, sport, seasons, municipality, county, facilities/facility combinations, minimum games, minimum required officials, and related information shown in the profile.

Calculated Financial Activity: participating teams multiplied by publicly posted Team Entry Fees where a fee is identified, producing the displayed \$91,847 Calculated Team Entry Fee total.

\$0.00-Fee Activity: the broader methodology recognizes that documented tournament or league activity can exist where the publicly available Team Entry Fee reports \$0.00; no unsupported fee is imputed.

USSSA Organizational and Payment Documentation: Page 2 provides context concerning director classifications, independent-contractor status, organizational relationships, and applicable online payment processing.

Unknown Financial Activity: the report does not establish locally administered fees, refunds, discounts, expenses, distributions, compensation, net proceeds, tax treatment, allocation of the multi-facility pool, or ultimate disposition of event funds.

The methodology does not fill evidentiary gaps with assumptions.

What This Report Ultimately Represents

The Gary Gardner report should be understood as a **USSSA Director Activity Profile** rather than simply a revenue report. It is designed to organize who was associated with the activity, the displayed USSSA classification, sport, operational scale, Calculated Team Entry Fees, timing, geography, facilities or facility combinations, and the organizational/payment context described in USSSA documentation.

Director-Specific Conclusion

The profile identifies **Gary Gardner as a USSSA Area Director** associated with **\$91,847 in total Calculated Team Entry Fees**. The displayed sport breakdown is **\$91,847 baseball** and **\$0 softball**. The profile identifies **337 teams, 52 divisions, 696 minimum games, and 1,332 minimum required officials**.

Calculated Team Entry Fee activity is displayed for **2011 and 2012**, with **2012 at \$52,587** representing the largest season. The geographic footprint is concentrated in **Stillwater / Payne County**. The facility profile separates a **three-facility configuration - Airport East; Airport West; Babcock Park - \$52,587** from the independent **Whittenberg Park - \$39,260** category.

The \$52,587 multi-facility amount remains one pool of Calculated Team Entry Fee activity and is not duplicated across the three component facilities. The report does not establish how that pool was allocated among those sites.

These figures do not establish that Gary Gardner personally received \$91,847, nor do they establish that Stillwater, Payne County, or the listed facilities received the corresponding amounts. The larger Hidden Valley project applies this methodology consistently across approximately 249 Oklahoma USSSA director profiles so that tournament activity, league activity, sport, Calculated Team Entry Fees, \$0.00-fee activity, facilities, geographic concentration, and operational scale can be evaluated using a common analytical framework.

Research and Methodology Disclaimer

This report is an independent research and analytical publication and is not affiliated with, endorsed by, sponsored by, or prepared on behalf of USSSA (United States Specialty Sports Association) or any governmental entity. Information is compiled from publicly available USSSA tournament/event information, USSSA By-Laws, USSSA Director Support Center documentation, public records, and related research materials.

Calculated Team Entry Fees are estimates derived by multiplying publicly reported team participation by the posted entry fee applicable to the corresponding tournament, event, or division. These amounts should not be interpreted as USSSA-reported revenue, director income, profit, taxable income, or audited financial statements. The organizational and financial-flow graphics are provided for research and explanatory purposes and should not be interpreted as establishing ownership of funds, individual compensation, tax liability, legal liability, or ultimate disposition of tournament proceeds.

Public records and online information may contain omissions, revisions, errors, cancellations, refunds, discounts, payment adjustments, or other circumstances that cannot be independently verified from publicly available information. This report is presented for research, education, transparency, and public-interest analysis. Readers should independently review cited source materials before drawing legal, financial, tax, or regulatory conclusions.